

**IN THE UNITED STATES DISTRICT COURT
FOR THE WESTERN DISTRICT OF MICHIGAN**

<p>KELLEY KASUL, individually and on behalf of all others similarly situated,</p> <p style="text-align:center">Plaintiff,</p> <p style="text-align:center">v.</p> <p>MADAVOR MEDIA, LLC,</p> <p style="text-align:center">Defendant.</p>	<p>Case No. 1:22-cv-00914-HYJ-RSK</p> <p>Hon. Hala Y. Jarbou</p> <p>FIRST AMENDED CLASS ACTION COMPLAINT</p> <p>JURY TRIAL DEMANDED</p>
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Plaintiff Kelley Kasul (“Plaintiff”), individually and on behalf of all others similarly situated, by and through her attorneys, makes the following allegations pursuant to the investigation of her counsel and based upon information and belief, except as to allegations specifically pertaining to herself and her counsel, which are based on personal knowledge.

INTRODUCTION

1. Defendant Madavor Media, LLC (“Madavor”) rented, exchanged, and/or otherwise disclosed detailed information about Plaintiff’s *Outdoor Photographer* magazine subscription to data aggregators, data appenders, data cooperatives, and list brokers, among others, which in turn disclosed her information to aggressive advertisers, political organizations, and non-profit companies. As a result, Plaintiff has received a barrage of unwanted junk mail. By renting,

exchanging, and/or otherwise disclosing Plaintiff's Private Reading Information (defined below) during the relevant pre-July 31, 2016 time period¹, Madavor violated Michigan's Preservation of Personal Privacy Act, H.B. 5331, 84th Leg. Reg. Sess., P.A. No. 378, §§ 1-4 (Mich. 1988), *id.* § 5, added by H.B. 4694, 85th Leg. Reg. Sess., P.A. No. 206, § 1 (Mich. 1989) (the "PPPA").²

¹ The statutory period for this action is six years, which is 2,190 days. *See* M.C.L. § 600.5813.

The applicable six-year limitation period was tolled for 101 days pursuant to Executive Orders issued by the Governor of Michigan during the COVID-19 pandemic. *See* Mich. Executive Order No. 2020-58 ("[A]ll deadlines applicable to the commencement of all civil and probate actions and proceedings, including but not limited to any deadline for filing an initial pleading . . . are suspended as of March 10, 2020 and shall be tolled until the end of the declared states of disaster and emergency.") (emphasis added); Mich. Supreme Court Administrative Order No. 2020-3 ("For all deadlines applicable to the commencement of all civil and probate case types, including but not limited to the deadline for the initial filing of a pleading . . . any day that falls during the state of emergency declared by the Governor related to COVID-19 is not included.") (emphasis added); Mich. Executive Order No. 2020-122 (ending tolling period on June 20, 2020); Mich. Supreme Court Administrative Order No. 2020-18 (same); *see also* *Straus v. Governor*, 592 N.W.2d 53, 57 (Mich. 1999) (under Michigan law "the Governor's action [in issuing an Executive Order] has the status of enacted legislation"); *Blaha v. A.H. Robins & Co.*, 708 F.2d 238, 239 (6th Cir. 1983) ("Pursuant to the *Erie* doctrine, state statutes of limitations must be applied by federal courts sitting in diversity.").

Thus, the applicable statutory period for this action is June 26, 2016 (2,291 days prior to the commencement of the instant action on October 4, 2022) through July 30, 2016.

² In May 2016, the Michigan legislature amended the PPPA. *See* S.B. 490, 98th Leg., Reg. Sess., P.A. No. 92 (Mich. 2016) (codified at M.C.L. § 445.1711, *et seq.*). The May 2016 amendment to the PPPA, which became effective on July 31, 2016, does not apply retroactively to claims that accrued prior to its July 31, 2016 effective date. *See Boelter v. Hearst Commc'ns, Inc.*, 192 F. Supp. 3d 427, 439-41 (S.D.N.Y. 2016) (holding that "the amendment to the [PP]PA does not apply to Plaintiffs'

2. Documented evidence confirms these facts. For example, Madavor, through list broker NextMark, Inc. (“NextMark”), offers to provide renters access to the mailing list titled “Outdoor Photographer Magazine Mailing List”, which contains the Private Reading Information of all 46,429 of Madavor’s active and recently expired U.S. subscribers to *Outdoor Photographer* magazine at a base price of “\$110.00/M [per thousand],” (i.e., 11.0 cents apiece), as shown in the screenshot below:

claims, and the Court will assess the sufficiency of those claims under the law as it was when Plaintiffs’ claims accrued.”) (citing *Landgraf v. USI Film Prods.*, 511 U.S. 224, 286 (1994)). Because the claims alleged herein accrued, and thus vested, prior to the July 31, 2016 effective date of the amended version of the PPPA, the pre-amendment version of the PPPA applies in this case. *See Horton v. GameStop, Corp.*, 380 F. Supp. 3d 679, 683 (W.D. Mich. 2018).

Outdoor Photographer Magazine Mailing List

Published by **Madavor Media**, Outdoor Photographer is written by the world's leading landscape, wildlife, sports, and travel photographers.

[Get Count](#)
[Get Pricing](#)
[Get More Information](#)

SEGMENTS		COUNTS THROUGH 06/30/2022	POPULARITY: ***** 100
46,429 TOTAL UNIVERSE / BASE RATE		\$110.00/M	MARKET: BUSINESS AND CONSUMER
9,862 6 MONTH SUBSCRIBERS		+ \$11.00/M	CHANNELS: <input type="checkbox"/>
945 3 MONTH SUBSCRIBERS		+ \$16.00/M	SOURCE: DIRECT MAIL SOLD
21,946 MALE SUBSCRIBERS		+ \$8.00/M	PRIVACY: UNKNOWN
6,413 FEMALE SUBSCRIBERS		+ \$8.00/M	DMA7: YES - MEMBER
14,214 12 MONTH EXPIRES		\$90.00/M	STATUS: PREFERRED PROVIDER
CATALOG RATE		\$85.00/M	GEO: USA
FUNDRAISING RATE		\$75.00/M	CANADA
ENDEMIC RATE MAY APPLY		\$300.00/M	GENDER: 34% FEMALE 56% MALE

DESCRIPTION

Outdoor Photographer subscribers are both outdoor enthusiasts who like to take pictures and photographers who enjoy photographing the great outdoors. It's the relationship of their affection for the outdoors and the creative enjoyment derived from photography that draws these people to subscribe to Outdoor Photographer. The articles in the magazine inspire readers to seek new equipment, try new techniques, travel to new destinations and photograph new subjects in pursuit of their favorite sports, travel, and nature interests.



Demographics

- 45 Average Age
- \$105,500 average HHI
- 76% Married
- 60% have at least two children in the household
- 80% Attended College/30% with Advanced Degrees
- 97% Own Computers
- 95% use Online Services
- 95% Travel Regularly (avg. 3 domestic trips/yr) / 73% travel with their families
- 72% Unduplicated Readership with any other Single Photographic Magazine
- 53% Do Not Subscribe to any other Photographic Magazine

Future Purchase Plans

- 67% Intend to spend over \$1,000 on camera equipment
- 90% Intend to purchase a new digital camera
- 28% Intend to purchase specialty software
- 26% Intend to purchase hiking/camping (outdoor sports) equipment

SELECTS

1 MONTH HOTLINE	\$21.00/M
3 MONTH HOTLINE	\$16.00/M
3RD PARTY BLOW-IN	\$15.00/M
6 MONTH HOTLINE	\$11.00/M
CHANGE OF ADDRESS	\$11.00/M
GENDER/SEX	\$8.00/M
GIFT GIVERS	\$11.00/M
NEW TO FILE	\$11.00/M
PAID	\$11.00/M
RENEWALS	\$7.00/M
SCF	\$8.00/M
SOURCE	\$11.00/M
STATE	\$8.00/M
ZIP	\$8.00/M

ADDRESSING

KEY CODING	\$2.00/M
EMAIL	\$75.00/F
FTP	\$75.00/F
ZIP TAP SET UP FEE	\$25.00/F

RELATED LISTS

- ☐ NATIONAL PARKS CONSERVATION ASSOCIATION
- ☐ INTERNATIONAL CENTER OF PHOTOGRAPHY
- ☐ BIRDWATCHING (FORMERLY BIRDER'S WORLD)
- ☐ NATIONAL WILDLIFE FEDERATION MEMBER DONORS
- ☐ SIERRA CLUB MEMBERS & ENHANCED
- ☐ SMITHSONIAN MAGAZINE
- ☐ WORLD WILDLIFE FUND
- ☐ NATURAL RESOURCES DEFENSE COUNCIL (NRDC)
- ☐ RAILS-TO-TRAILS CONSERVANCY MEMBERS/DONORS
- ☐ NATURAL HISTORY MAGAZINE

See **Exhibit A** hereto. Madavor publishes “data cards” substantially similar to the one shown above, with the same or similar rates and advertised demographic and personal information about each U.S. based purchaser, for each of its other publications as well.

3. The same or a substantially similar “data card” as the one shown above, with the same or similar rates and advertised demographic and personal

information about each U.S. based purchaser of a subscription as listed above, has been publicly advertised by Madavor since as far back as 2006 and was publicly advertised by Madavor on a continuous basis between 2006 and the present, including throughout the entire pre-July 31, 2016 time period – thus demonstrating that Madavor was renting, selling, exchanging, and otherwise disclosing all of its customers’ Personal Reading Information (including Plaintiff’s and all Class members’ Personal Reading Information) to third parties during the relevant pre-July 31, 2016 time period.

4. For instance, an archived copy of Madavor’s data card was cached by the Wayback Machine Internet Archive (archive.org) on November 23, 2006, reflecting that Madavor was offering to provide renters access to the mailing list titled “Outdoor Photographer Magazine”, which contained the Private Reading Information of all 184,003 of Madavor’s then active and recently expired U.S. subscribers to *Outdoor Photographer* magazine at a base price of “\$100.00/M [per thousand],” (i.e., 10.0 cents apiece), as shown in the screenshot below:

Outdoor Photographer Magazine

Published by Werner Publishing, Outdoor Photographer is written by the world's leading landscape, wildlife, sports, and travel photographers.

[Get More Information](#)
[Place Order](#)

SEGMENTS		COUNTS THROUGH 10/04/2006
184,003	TOTAL UNIVERSE / BASE RATE	\$100.00/M
69,338	MALE SUBSCRIBERS	+ \$8.00/M
51,679	FEMALE SUBSCRIBERS	+ \$8.00/M
74,402	6 MONTH SUBSCRIBERS	+ \$11.00/M
48,807	3 MONTH SUBSCRIBERS	+ \$16.00/M
43,554	EXPIRES	\$85.00/M
4,757	CANADIAN SUBSCRIBERS	\$125.00/M
	FUNDRAISING RATE	\$75.00/M
	CATALOG RATE	\$85.00/M

POPULARITY: 99

MEDIUM: mail

SOURCE: DIRECT MAIL SOLD

GEO: DOMESTIC (US) AND CANADA

GENDER: 26% FEMALE 42% MALE

INCOME: \$84,000.00

SPENDING: \$21.95 AVERAGE ORDER

DESCRIPTION

Werner Publishing's Outdoor Photographer subscribers are both outdoor enthusiasts who like to take pictures and photographers who enjoy photographing the great outdoors. It's the relationship of their affection for the outdoors and the creative enjoyment derived from photography that draws these people to subscribe to Outdoor Photographer. The articles in the magazine inspire readers to seek new equipment, try new techniques, travel to new destinations and photograph new subjects in pursuit of their favorite sports, travel, and nature interests.

Demographics

- 49 Average Age
- 82% Own Computers
- 73% use Online Services
- 57% Professionals
- 43% Shop Online
- 92% Travel Regularly (avg. 6 domestic trips/yr)
- 72% Unduplicated Readership with any other Single Photographic Magazine
- 53% Do Not Subscribe to any other Photographic Magazine

SELECTS

1 MONTH HOTLINE	\$21.00/M
3 MONTH HOTLINE	\$16.00/M
6 MONTH HOTLINE	\$11.00/M
CHANGE OF ADDRESS	\$11.00/M
GENDER/SEX	\$8.00/M
GIFT GIVERS	\$11.00/M
NEW TO FILE	\$11.00/M
PAID	\$11.00/M
RENEWALS	\$7.00/M
SCF	\$8.00/M
SOURCE	\$11.00/M
STATE	\$8.00/M
ZIP	\$8.00/M

ADDRESSING

KEY CODING	\$2.00/M
CARTRIDGE	\$25.00/F
DISKETTE	\$50.00/F
EMAIL	\$55.00/F
FTP	\$55.00/F
P/S LABELS	\$10.00/M

See **Exhibit B** hereto (available at <https://web.archive.org/web/20061123191938/https://lists.nextmark.com/market?page=order/online/datacard&id=57092>).

5. Moreover, in Madavor's "Privacy Policy" in effect on July 9, 2016 and throughout the relevant pre-July 31, 2016 time period, which was accessible via hyperlink at the bottom of its *Outdoor Photographer* magazine website (but which

was not presented in any manner to the customer at the time he or she purchased a subscription), Madavor admitted to disclosing its subscribers' Personal Reading Information with its third-party "business partners," "advertisers", and a long list of other entities. Madavor Media, LLC, "Privacy Policy," version in effect on July 9, 2016, available in archived form at <https://web.archive.org/web/20160709203110/https://www.outdoorphotographer.com/privacy-policy/>, a copy of which is attached hereto as **Exhibit C** (stating that "[w]e may share [personal] information with others, such as our affiliates, advertisers, third party service providers (such as website or database hosting companies, address list hosting companies, email service providers, analytics companies, distribution companies, fulfillment companies, and other similar service providers that use such information on our behalf) for or through the Site and other business partners, and such third parties may use such information, among other purposes, to contact you[,]" including "to send you information about our and our business partners' products and services and other information and materials that may be of interest to you"). Madavor also admitted in its Privacy Policy to enhancing its subscribers' Personal Reading Information by sending their data to third parties for additional data to be appended to it: "We may match information collected from you through different means or at different times, including both Personal Information and website Usage Information, and use such information along with information obtained from other sources, including third

parties.” *Id.* at 5. In fact, as detailed in its Privacy Policy in effect during the relevant pre-July 31, 2016 time period, Madavor automatically disclosed all of its customers’ Personal Reading Information to these numerous third parties unless the customer, after he or she happened to learn of Madavor’s disclosure practices, wrote to the company to request to be “opt[ed] out” of having his or her “Personal Information disclosed to or shared with third parties in the future.” *See id.* at 7-8 (“Unless you elect not to receive such offers by following the instructions in the Right to Opt Out section below, we may from time to time provide your Personal Information to these entities so that they may send you these offers.”).

6. The lists advertised for sale in the “data cards” referenced in paragraphs 2 and 4 above (and all of the other “data cards” advertised by Madavor between the commencement of the relevant pre-July 31, 2016 time period and the present) included, *inter alia*, the full names and addresses of each person who purchased a subscription to Madavor’s publications, including *Outdoor Photographer*; indeed, the postal-mail envelope logo in the “medium” or “channels” field of the data card (which appeared on all of the data cards referenced herein) indicates that the advertised mailing list contains the necessary information (i.e., name and address) for the renters, exchangers, and purchasers of the list to contact the subscribers whose information appears on it via postal mail. And the Personal Reading Information contained on the mailing lists advertised in the data cards

referenced herein originates, and throughout the relevant pre-July 31, 2016 time period originated, directly from Madavor prior to being disclosed to the renters, purchasers, and exchangers of this data; indeed, this is indicated by the “direct mail sold” text in the “source” field of the data cards.

7. Thus, for the entire duration of the pre-July 31, 2016 time period, Madavor was continuously and systematically (at least as frequently as once a month) renting, selling, exchanging, and otherwise disclosing all of its customers’ Private Reading Information (including Plaintiff’s and all Class members’ Private Reading Information) to numerous other third parties for appending, enhancement, prospecting, and rental purposes.

8. As a result of Madavor’s practices of disclosing Plaintiff’s Private Reading Information during the relevant pre-July 31, 2016 time period, Plaintiff saw a dramatic uptick of junk mail in her mailbox following her purchase of a subscription to *Outdoor Photographer* over the same time period.

9. By renting, exchanging, or otherwise disclosing the Private Reading Information of all of its Michigan-based subscribers during the relevant pre-July 31, 2016 time period, Madavor violated the PPPA. Subsection 2 of the PPPA provides:

[A] person, or an employee or agent of the person, engaged in the business of selling at retail, renting, or lending books or other written materials . . . shall not disclose to any person, other than the customer, a record or information concerning the purchase . . . of those materials by a customer that indicates the identity of the

customer.

PPPA § 2.

10. Accordingly, Plaintiff brings this First Amended Class Action Complaint against Madavor for its intentional and unlawful disclosure of its customers' Private Reading Information in violation of the PPPA.

NATURE OF THE CASE

11. To supplement its revenues, Madavor rents, exchanges, or otherwise discloses all of its customers' information—including their full names, titles of publications subscribed to, and home addresses (collectively "Private Reading Information"), as well as myriad other categories of individualized data and demographic information such as gender—to data aggregators, data appenders, data cooperatives, and other third parties without the written consent of its customers. Madavor continuously engaged in these same practices (disclosing its entire database of its customers' Personal Reading Information to third parties, at least as frequently as once a month) since at least as far back as 2015 through the present, including for the entire pre-July 31, 2016 time period.

12. By renting, exchanging, or otherwise disclosing – rather than selling – its customers' Private Reading Information, Madavor is able to disclose the information time and time again to countless third parties.

13. Madavor's disclosure of Private Reading Information and other individualized information is not only unlawful, but also dangerous because it allows for the targeting of particularly vulnerable members of society.

14. While Madavor profits handsomely from the unauthorized rental, exchange, and/or disclosure of its customers' Private Reading Information and other individualized information, it does so at the expense of its customers' statutory privacy rights (afforded by the PPPA) because Madavor does not obtain its customers' written consent prior to disclosing their Private Reading Information.

PARTIES

15. Plaintiff Kelley Kasul is a natural person and citizen of the State of Michigan and resides in Grand Rapids, Michigan. Plaintiff was a subscriber to *Outdoor Photographer* magazine, including prior to July 31, 2016. *Outdoor Photographer* magazine is published by Madavor. While residing in, a citizen of, and present in Michigan, Plaintiff purchased her subscription to *Outdoor Photographer* magazine directly from Madavor. Prior to and at the time Plaintiff subscribed to *Outdoor Photographer*, Madavor did not notify Plaintiff that it discloses the Private Reading Information of its customers, and Plaintiff has never authorized Madavor to do so. Furthermore, Plaintiff was never provided any written notice that Madavor rents, exchanges, or otherwise discloses its customers' Private Reading Information, or any means of opting out. Since subscribing to *Outdoor*

Photographer, and during the relevant pre-July 31, 2016 time period, Madavor disclosed, without the requisite consent or prior notice, Plaintiff's Private Reading Information to data aggregators, data appenders, and/or data cooperatives, who then supplemented that information with data from their own files. Moreover, during that same period, Madavor rented or exchanged mailing lists containing Plaintiff's Private Reading Information to third parties seeking to contact Madavor subscribers, without first obtaining the requisite written consent from Plaintiff or even giving her prior notice of the rentals, exchanges, and/or other disclosures.

16. Defendant Madavor Media, LLC is a Delaware corporation with its headquarters and principal place of business in Braintree, MA. Madavor does business throughout Michigan and the entire United States. Madavor is the publisher of *Diabetes Self Management*, *The Writer*, *Plane & Pilot*, *Digital Photo*, *Digital Photo Pro*, *HD Video Pro*, *Imaging Resource*, *Bird Watching*, *Jazz Times*, *Gluten-Free Living*, *Practical Diabetology*, and *Outdoor Photographer*.

JURISDICTION AND VENUE

17. This Court has subject matter jurisdiction over this civil action pursuant to 28 U.S.C. § 1332(d) because there are more than 100 class members and the aggregate amount in controversy exceeds \$5,000,000, exclusive of interest, fees, and costs, and at least one Class member is a citizen of a state different from Defendant.

18. The Court has personal jurisdiction over Madavor because Plaintiff's claims arose in substantial part from actions and omissions in Michigan, including from Plaintiff's purchase of a *Outdoor Photographer* subscription in Michigan, Madavor's direction of such *Outdoor Photographer* subscription into Michigan, and Madavor's failure to obtain Plaintiff's written consent in Michigan prior to disclosing her Private Reading Information, including her residential address in Michigan, to another person, the effects of which were felt from within Michigan by a citizen and resident of Michigan. Personal jurisdiction also exists over Madavor in Michigan because Madavor conducts substantial business within Michigan, such that Madavor has significant, continuous, and pervasive contacts with the State of Michigan.

19. Venue is proper in this District pursuant to 28 U.S.C. § 1391 because Plaintiff resides in this judicial District, Madavor does substantial business in this judicial District, Madavor is subject to personal jurisdiction in this judicial District, and a substantial part of the events giving rise to Plaintiff's claims took place within this judicial District.

FACTUAL BACKGROUND

Michigan's Preservation of Personal Privacy Act

20. In 1988, members of the United States Senate warned that records of consumers' purchases and rentals of audiovisual and publication materials offer "a

window into our loves, likes, and dislikes,” and that “the trail of information generated by every transaction that is now recorded and stored in sophisticated record-keeping systems is a new, more subtle and pervasive form of surveillance.” S. Rep. No. 100-599 at 7–8 (1988) (statements of Sens. Simon and Leahy, respectively).

21. Recognizing the need to further protect its citizens’ privacy rights, Michigan’s legislature enacted the PPPA to protect “privacy with respect to the purchase, rental, or borrowing of certain materials,” by prohibiting companies from disclosing certain types of sensitive consumer information. H.B. No. 5331, 1988 Mich. Legis. Serv. 378 (West).

22. Subsection 2 of the PPPA states:

[A] person, or an employee or agent of the person, engaged in the business of selling at retail, renting, or lending books or other written materials . . . *shall not disclose* to any person, other than the customer, a record or information concerning the purchase . . . of those materials by a customer that indicates the identity of the customer.

PPPA § 2 (emphasis added).

23. Michigan’s protection of reading information reflects the “gut feeling that people ought to be able to read books and watch films without the whole world knowing,” and recognizes that “[b]ooks and films are the intellectual vitamins that fuel the growth of individual thought. The whole process of intellectual growth is

one of privacy—of quiet, and reflection. This intimate process should be protected from the disruptive intrusion of a roving eye.” S. Rep. No. 100–599, at 6 (Statement of Rep. McCandless).

24. As Senator Patrick Leahy recognized in proposing the Video and Library Privacy Protection Act (later codified as the Video Privacy Protection Act, 18 U.S.C. § 2710), “[i]n practical terms our right to privacy protects the choice of movies that we watch with our family in our own homes. And it protects the selection of books that we choose to read.” 134 Cong. Rec. S5399 (May 10, 1988).

25. Senator Leahy also explained why choices in movies and reading materials are so private: “These activities . . . reveal our likes and dislikes, our interests and our whims. They say a great deal about our dreams and ambitions, our fears and our hopes. They reflect our individuality, and they describe us as people.”

Id.

26. Michigan’s passage of the PPPA also established as a matter of law “that a person’s choice in reading, music, and video entertainment is a private matter, and not a fit subject for consideration by gossipy publications, employers, clubs, or anyone else for that matter.” *Privacy: Sales, Rentals of Videos, etc.*, House Legislative Analysis Section, H.B. No. 5331, Jan. 20, 1989 (attached hereto as **Exhibit D**).

27. Despite the fact that thousands of Michigan residents subscribe to Madavor's publications, Madavor disregarded its legal responsibility by systematically violating the PPPA.

***The Private Information Market:
Consumers' Private Information Has Real Value***

28. In 2001, Federal Trade Commission ("FTC") Commissioner Orson Swindle remarked that "the digital revolution . . . has given an enormous capacity to the acts of collecting and transmitting and flowing of information, unlike anything we've ever seen in our lifetimes . . . [and] individuals are concerned about being defined by the existing data on themselves."³

29. More than a decade later, Commissioner Swindle's comments ring truer than ever, as consumer data feeds an information marketplace that supports a \$26 billion dollar per year online advertising industry in the United States.⁴

30. The FTC has also recognized that consumer data possesses inherent monetary value within the new information marketplace and publicly stated that:

Most consumers cannot begin to comprehend the types

³ **Exhibit E**, The Information Marketplace: Merging and Exchanging Consumer Data (Mar. 13, 2001), at 8:15-11:16, *available at* https://www.ftc.gov/sites/default/files/documents/public_events/information-marketplace-merging-and-exchanging-consumer-data/transcript.pdf (last visited July 30, 2021).

⁴ *See Exhibit F*, Web's Hot New Commodity: Privacy, WSJ (Feb. 28, 2011), <http://online.wsj.com/article/SB10001424052748703529004576160764037920274.html> (last visited July 30, 2021).

and amount of information collected by businesses, or why their information may be commercially valuable. Data is currency. The larger the data set, the greater potential for analysis—and profit.⁵

31. In fact, an entire industry exists while companies known as data aggregators purchase, trade, and collect massive databases of information about consumers. Data aggregators then profit by selling this “extraordinarily intrusive” information in an open and largely unregulated market.⁶

32. The scope of data aggregators’ knowledge about consumers is immense: “If you are an American adult, the odds are that [they] know[] things like your age, race, sex, weight, height, marital status, education level, politics, buying habits, household health worries, vacation dreams—and on and on.”⁷

33. Further, “[a]s use of the Internet has grown, the data broker industry has already evolved to take advantage of the increasingly specific pieces of

⁵ **Exhibit G**, Statement of FTC Commissioner Pamela Jones Harbour (Dec. 7, 2009), at 2, *available at* https://www.ftc.gov/sites/default/files/documents/public_statements/remarks-ftc-exploring-privacy-roundtable/091207privacyroundtable.pdf (last visited July 30, 2021).

⁶ *See Exhibit H*, Martha C. White, *Big Data Knows What You’re Doing Right Now*, TIME.com (July 31, 2012), <http://moneyland.time.com/2012/07/31/big-data-knows-what-youre-doing-right-now/> (last visited July 30, 2021).

⁷ **Exhibit I**, Natasha Singer, *You for Sale: Mapping, and Sharing, the Consumer Genome*, N.Y. Times (June 16, 2012), *available at* <https://www.immagic.com/eLibrary/ARCHIVES/GENERAL/GENPRESS/N120616S.pdf> (last visited July 30, 2021).

information about consumers that are now available.”⁸

34. Recognizing the serious threat the data mining industry poses to consumers’ privacy, on July 25, 2012, the co-Chairmen of the Congressional Bi-Partisan Privacy Caucus sent a letter to nine major data brokerage companies seeking information on how those companies collect, store, and sell their massive collections of consumer data.⁹

35. In their letter, the co-Chairmen recognized that “[b]y combining data from numerous offline and online sources, data brokers have developed hidden dossiers on every U.S. consumer,” which “raises a number of serious privacy concerns.”¹⁰

36. Data aggregation is especially troublesome when consumer information is sold to direct-mail advertisers. In addition to causing waste and inconvenience, direct-mail advertisers often use consumer information to lure

⁸ **Exhibit J**, Letter from Senator John D. Rockefeller IV, Chairman, Senate Committee on Commerce, Science, and Transportation, to Scott E. Howe, Chief Executive Officer, Acxiom (Oct. 9, 2012) *available at* http://www.commerce.senate.gov/public/?a=Files.Serve&File_id=3bb94703-5ac8-4157-a97b-a658c3c3061c (last visited July 30, 2021).

⁹ *See Exhibit K, Bipartisan Group of Lawmakers Query Data Brokers About Practices Involving Consumers’ Personal Information*, Website of Senator Ed Markey (July 24, 2012), <http://www.markey.senate.gov/news/press-releases/bipartisan-group-of-lawmakers-query-data-brokers-about-practices-involving-consumers-personal-information> (last visited July 30, 2021).

¹⁰ *Id.*

unsuspecting consumers into various scams,¹¹ including fraudulent sweepstakes, charities, and buying clubs. Thus, when companies like Madavor share information with data aggregators, data cooperatives, and direct-mail advertisers, they contribute to the “[v]ast databases” of consumer data that are often “sold to thieves by large publicly traded companies,” which “put[s] almost anyone within the reach of fraudulent telemarketers” and other criminals.¹²

37. Information disclosures like those made by Madavor are particularly dangerous to the elderly. “Older Americans are perfect telemarketing customers, analysts say, because they are often at home, rely on delivery services, and are lonely for the companionship that telephone callers provide.”¹³ The FTC notes that “[t]he elderly often are the deliberate targets of fraudulent telemarketers who take advantage of the fact that many older people have cash reserves or other assets to spend on seemingly attractive offers.”¹⁴ Indeed, an entire black market exists where

¹¹ See **Exhibit L**, *Prize Scams*, Federal Trade Commission, <http://www.consumer.ftc.gov/articles/0199-prize-scams> (last visited July 30, 2021).

¹² **Exhibit M**, Charles Duhigg, *Bilking the Elderly, With a Corporate Assist*, N.Y. Times, May 20, 2007, available at <http://www.nytimes.com/2007/05/20/business/20tele.html> (last visited July 30, 2021).

¹³ *Id.*

¹⁴ **Exhibit N**, *Fraud Against Seniors: Hearing before the Senate Special Committee on Aging* (Aug. 10, 2000) (prepared statement of the FTC), available at https://www.ftc.gov/sites/default/files/documents/public_statements/prepared-

the private information of vulnerable elderly Americans is exchanged.

38. Thus, information disclosures like Madavor's are particularly troublesome because of their cascading nature: "Once marked as receptive to [a specific] type of spam, a consumer is often bombarded with similar fraudulent offers from a host of scam artists."¹⁵

39. Madavor is not alone in jeopardizing its subscribers' privacy and well-being in exchange for increased revenue: disclosing subscriber information to data aggregators, data appenders, data cooperatives, direct marketers, and other third parties is a widespread practice in the publishing industry.

40. Thus, as consumer data has become an ever-more valuable commodity, the data mining industry has experienced rapid and massive growth. Unfortunately for consumers, this growth has come at the expense of their most basic privacy rights.

***Consumers Place Monetary Value on Their Privacy and
Consider Privacy Practices When Making Purchases***

41. As the data aggregation and cooperative industry has grown, so too have consumer concerns regarding the privacy of their information.

42. A recent survey conducted by Harris Interactive on behalf of

statement-federal-trade-commission-fraud-against-seniors/agingtestimony.pdf (last visited July 30, 2021).

¹⁵ See *id.*

TRUSTe, Inc. showed that 89 percent of consumers polled avoid doing business with companies who they believe do not protect their privacy online.¹⁶ As a result, 81 percent of smartphone users polled said that they avoid using smartphone apps that they don't believe protect their privacy online.¹⁷

43. Thus, as consumer privacy concerns grow, consumers are increasingly incorporating privacy concerns and values into their purchasing decisions and companies viewed as having weaker privacy protections are forced to offer greater value elsewhere (through better quality and/or lower prices) than their privacy-protective competitors.

44. In fact, consumers' private information has become such a valuable commodity that companies are beginning to offer individuals the opportunity to sell their information themselves.¹⁸

45. These companies' business models capitalize on a fundamental tenet underlying the consumer information marketplace: consumers recognize the

¹⁶ See **Exhibit O**, 2014 TRUSTe US Consumer Confidence Privacy Report, TRUSTe, http://www.theagitator.net/wp-content/uploads/012714_ConsumerConfidenceReport_US1.pdf (last visited July 30, 2021).

¹⁷ *Id.*

¹⁸ See **Exhibit P**, Joshua Brustein, *Start-Ups Seek to Help Users Put a Price on Their Personal Data*, N.Y. Times (Feb. 12, 2012), available at <http://www.nytimes.com/2012/02/13/technology/start-ups-aim-to-help-users-put-a-price-on-their-personal-data.html> (last visited July 30, 2021).

economic value of their private data. Research shows that consumers are willing to pay a premium to purchase services from companies that adhere to more stringent policies of protecting their data.¹⁹

46. Thus, in today's economy, individuals and businesses alike place a real, quantifiable value on consumer data and corresponding privacy rights.²⁰

***Madavor Unlawfully Rents, Exchanges, and Discloses
Its Customers' Private Reading Information***

47. Madavor maintains a vast digital database comprised of its customers' Private Reading Information. Madavor discloses its customers' Private Reading Information to data aggregators and appenders, who then supplement that information with additional sensitive private information about each Madavor customer, including his or her gender. (See, e.g., **Exhibit A**).

48. Madavor then rents and/or exchanges its mailing lists—which include subscribers' Private Reading Information identifying which individuals purchased

¹⁹ See **Exhibit Q**, Tsai, Cranor, Acquisti, and Egelman, *The Effect of Online Privacy Information on Purchasing Behavior*, 22(2) Information Systems Research 254, 254 (2011), discussed in European Network and Information Security Agency, *Study on monetising privacy* (Feb. 27, 2012), available at <https://www.enisa.europa.eu/activities/identity-and-trust/library/deliverables/monetising-privacy> (last visited July 30, 2021).

²⁰ See **Exhibit R**, Hann, et al., *The Value of Online Information Privacy: An Empirical Investigation* (Oct. 2003) at 2, available at <http://citeseerx.ist.psu.edu/viewdoc/download?doi=10.1.1.321.6125&rep=rep1&type=pdf> (last visited July 30, 2021) (“The real policy issue is not whether consumers value online privacy. It is obvious that people value online privacy.”).

subscriptions to particular magazines, and can include the sensitive information obtained from data aggregators and appenders—to other data aggregators and appenders, other consumer-facing businesses, non-profit organizations seeking to raise awareness and solicit donations, and to political organizations soliciting donations, votes, and volunteer efforts. (See **Exhibit A**).

49. Madavor also discloses its customers' Private Reading Information to data cooperatives, who in turn give Madavor access to their own mailing list databases.

50. As a result of Madavor's data compiling and sharing practices, companies can purchase and/or obtain mailing lists from Madavor that identify Madavor's customers by their most intimate details such as their gender. Madavor's disclosures of such sensitive and private information puts consumers, especially the more vulnerable members of society, at risk of serious harm from scammers.

51. Madavor does not seek its customers' prior consent, written or otherwise, to any of these disclosures and its customers remain unaware that their Private Reading Information and other sensitive information is being rented and exchanged on the open market.

52. During the relevant pre-July 31, 2016 time period, consumers purchased subscriptions to Madavor's publications through numerous media outlets, including the Internet, telephone, or traditional mail. Regardless of how the

consumer subscribed, Madavor never required the individual to read or affirmatively agree to any terms of service, privacy policy, or information-sharing policy during the relevant pre-July 31, 2016 time period. Consequently, during the relevant pre-July 31, 2016 time period, Madavor uniformly failed to obtain any form of consent from – or even provide effective notice to – its customers before disclosing their Private Reading Information.

53. As a result, Madavor disclosed its customers’ Private Reading Information – including their reading habits and preferences that can “reveal intimate facts about our lives, from our political and religious beliefs to our health concerns”²¹ – to anybody willing to pay for it.

54. By and through these actions, Madavor has intentionally disclosed to third parties its Michigan customers’ Private Reading Information without consent, in direct violation of the PPPA.

CLASS ACTION ALLEGATIONS

55. Plaintiff seeks to represent a class defined as all Michigan residents who, at any point during the relevant pre-July 31, 2016 time period, had their Private Reading Information disclosed to third parties by Madavor without consent (the “Class”). Excluded from the Class is any entity in which Defendant has a controlling

²¹ **Exhibit S**, *California’s Reader Privacy Act Signed into Law*, Electronic Frontier Foundation (Oct. 3, 2011), <https://www.eff.org/press/archives/2011/10/03> (last visited July 30, 2021).

interest, and officers or directors of Defendant.

56. Members of the Class are so numerous that their individual joinder herein is impracticable. On information and belief, members of the Class number in the thousands. The precise number of Class members and their identities are unknown to Plaintiff at this time but may be determined through discovery. Class members may be notified of the pendency of this action by mail and/or publication through the distribution records of Defendant.

57. Common questions of law and fact exist as to all Class members and predominate over questions affecting only individual Class members. Common legal and factual questions include, but are not limited to: (a) whether Madavor is a “retailer or distributor” of publications (i.e., magazines); (b) whether Madavor obtained consent before disclosing to third parties Plaintiff’s and the Class’s Private Reading Information; and (c) whether Madavor’s disclosure of Plaintiff’s and the Class’s Private Reading Information violated the PPPA.

58. The claims of the named Plaintiff are typical of the claims of the Class in that the named Plaintiff and the Class suffered invasions of their statutorily protected right to privacy (as afforded by the PPPA) as a result of Defendant’s uniform wrongful conduct, based upon Defendant’s disclosure of Plaintiff’s and the Class’s Private Reading Information.

59. Plaintiff is an adequate representative of the Class because her interests

do not conflict with the interests of the Class members she seeks to represent, she has retained competent counsel experienced in prosecuting class actions, and she intends to prosecute this action vigorously. The interests of Class members will be fairly and adequately protected by Plaintiff and her counsel.

60. The class mechanism is superior to other available means for the fair and efficient adjudication of the claims of Class members. Each individual Class member may lack the resources to undergo the burden and expense of individual prosecution of the complex and extensive litigation necessary to establish Defendant's liability. Individualized litigation increases the delay and expense to all parties and multiplies the burden on the judicial system presented by the complex legal and factual issues of this case. Individualized litigation also presents a potential for inconsistent or contradictory judgments. In contrast, the class action device presents far fewer management difficulties and provides the benefits of single adjudication, economy of scale, and comprehensive supervision by a single court on the issue of Defendant's liability. Class treatment of the liability issues will ensure that all claims and claimants are before this Court for consistent adjudication of the liability issues.

CAUSE OF ACTION
Violation of Michigan's Preservation of Personal Privacy Act
(PPPA § 2)

61. Plaintiff repeats the allegations contained in the foregoing paragraphs as if fully set forth herein.

62. Plaintiff brings this claim individually and on behalf of members of the Class against Defendant Madavor.

63. As a magazine publisher that sells subscriptions to consumers, Madavor is engaged in the business of selling written materials at retail. *See* PPPA § 2.

64. By purchasing a subscription to *Outdoor Photographer* magazine, Plaintiff purchased written materials directly from Madavor. *See* PPPA § 2.

65. Because Plaintiff purchased written materials directly from Madavor, she is a “customer” within the meaning of the PPPA. *See* PPPA § 1.

66. At various times during the pre-July 31, 2016 time period, Madavor disclosed Plaintiff's Private Reading Information, which identified her as a *Outdoor Photographer* customer, in at least three ways.

67. First, Madavor disclosed mailing lists containing Plaintiff's Private Reading Information to data aggregators and data appenders, who then supplemented the mailing lists with additional sensitive information from their own databases, before sending the mailing lists back to Madavor.

68. Second, Madavor disclosed mailing lists containing Plaintiff's Private

Reading Information to data cooperatives, who in turn gave Madavor access to their own mailing list databases.

69. Third, Madavor rented and/or exchanged its mailing lists containing Plaintiff's Private Reading Information—enhanced with additional information from data aggregators and appenders—to third parties, including other consumer-facing companies, direct-mail advertisers, and organizations soliciting monetary contributions, volunteer work, and votes.

70. Because the mailing lists included the additional information from the data aggregators and appenders, the lists were more valuable, and Madavor was able to increase its profits gained from the mailing list rentals and/or exchanges.

71. By renting, exchanging, or otherwise disclosing its customer lists, during the relevant pre-July 31, 2016 time period, Madavor disclosed to persons other than Plaintiff records or information concerning her purchase of written materials from Madavor. *See* PPPA § 2.

72. The information Madavor disclosed indicates Plaintiff's name and address, as well as the fact that she subscribed to *Outdoor Photographer*. Accordingly, the records or information disclosed by Madavor indicated Plaintiff's identity. *See* PPPA § 2.

73. Plaintiff and the members of the Class never consented to Madavor disclosing their Private Reading Information to anyone.

74. Worse yet, Plaintiff and the members of the Class did not receive notice before Madavor disclosed their Private Reading Information to third parties.

75. Madavor's disclosures of Plaintiff's and the Class's Private Reading Information during the relevant pre-July 31, 2016 time period were not made pursuant to a court order, search warrant, or grand jury subpoena.

76. Madavor's disclosures of Plaintiff's and the Class's Private Reading Information during the relevant pre-July 31, 2016 time period were not made to collect payment for their subscriptions.

77. Madavor's disclosures of Plaintiff's Private Reading Information during the relevant pre-July 31, 2016 time period were made to data aggregators, data appenders, data cooperatives, direct-mail advertisers, and organizations soliciting monetary contributions, volunteer work, and votes—all in order to increase Madavor's revenue. Accordingly, Madavor's disclosures were not made for the exclusive purpose of marketing goods and services directly to Plaintiff and the members of the Class.

78. By disclosing Plaintiff's and the Class's Private Reading Information during the relevant pre-July 31, 2016 time period, Madavor violated Plaintiff's and the Class's statutorily protected right to privacy in their reading habits. *See* PPPA § 2.

79. As a result of Madavor's unlawful disclosure of their Private Reading Information, Plaintiff and the members of the Class have suffered invasions of their statutorily protected right to privacy (afforded by the PPPA). On behalf of herself and the Class, Plaintiff seeks: (1) \$5,000.00 to Plaintiff and each Class member pursuant to PPPA § 5(a); and (2) costs and reasonable attorneys' fees pursuant to PPPA § 5(b).

PRAYER FOR RELIEF

WHEREFORE, Plaintiff, individually and on behalf of all others similarly situated, seeks a judgment against Defendant as follows:

- A. For an order certifying the Class under Rule 23 of the Federal Rules of Civil Procedure and naming Plaintiff as representative of the Class and Plaintiff's attorneys as Class Counsel to represent the Class;
- B. For an order declaring that Defendant's conduct as described herein violated the Preservation of Personal Privacy Act;
- C. For an order finding in favor of Plaintiff and the Class on all counts asserted herein;
- D. For an award of \$5,000 to Plaintiff and each Class member, as provided by the Preservation of Personal Privacy Act, PPPA § 5(a);
- E. For prejudgment interest on all amounts awarded; and
- F. For an order awarding Plaintiff and the Class their reasonable attorneys' fees and expenses and costs of suit.

JURY DEMAND

Plaintiff demands a trial by jury on all causes of action and issues so triable.

Dated: January 3, 2023

Respectfully submitted,

KELLEY KASUL,

/s/ E. Powell Miller

E. Powell Miller (P39487)

Sharon S. Almonrode (P33938)

THE MILLER LAW FIRM, P.C.

950 W. University Drive, Suite 300

Rochester, MI 48307

Tel: 248-841-2200

epm@millerlawpc.com

ssa@millerlawpc.com

Joseph I. Marchese

Philip L. Fraietta

BURSOR & FISHER, P.A.

888 Seventh Avenue

New York, New York 10019

Tel: 646.837.7150

Fax: 212.989.9163

jmarchese@bursor.com

pfraietta@bursor.com

Frank S. Hedin

Arun G. Ravindran

HEDIN HALL LLP

1395 Brickell Avenue, Suite 1140

Miami, Florida 33131

Tel: 305.357.2107

Fax: 305.200.8801

fhedin@hedinhall.com

aravindran@hedinhall.com

Counsel for Plaintiff and the Putative Class

CERTIFICATE OF SERVICE

I hereby certify that on January 3, 2023, I electronically filed the foregoing documents using the Court's electronic filing system, which will notify all counsel of record authorized to receive such filings.

/s/ E. Powell Miller

E. Powell Miller (P39487)

THE MILLER LAW FIRM, P.C.

950 W. University Dr., Ste. 300

Rochester, MI 48307

Tel: (248) 841-2200

epm@millerlawpc.com